# TABLE OF CONTENTS

- **About Us** .................................................. 2
- **Our Chapters and Organizational Structure** .............. 3
- **Executive Summary - InfraGard National Programs and Operations 2019 Highlights** .... 5
  - **Board of Directors/Leadership Training/Member Engagement** .................. 5
  - **Education and Training/Annual Congress and Conference** .................... 6
  - **Program Management and Operations - FBI Collaboration/Compliance/Technology** ........ 7
  - **Technology Advancements/Marketing and Branding/Revenue Diversification** ....... 7
- **Our Programs** ........................................... 8
  - **National Sector Security and Resiliency Program** .......................... 8
  - **NSSRP - NSCC Members and Subject Matter Experts** ..................... 10
  - **Religious Facilities Protection Program (RFPP)** ........................... 11
  - **National Cross Sector Council Programs** .................................. 12
  - **National Disaster Resilience Cross Sector Council** ....................... 13
  - **Business Continuity Cross Sector Council** .................................. 15
  - **Legal Industry Cross Sector Council** ....................................... 15
  - **Insider Threat Mitigation Cross Sector Council** .......................... 15
  - **Partnership Engagement Report** ........................................ 16
  - **InfraGard National Technology Report** ................................. 17
  - **InfraGard National Education and Training Report** ...................... 18
    - **InfraGard National 23rd National Congress and Conference** .......... 19
    - **Introducing InfraGard U** ........................................ 23
    - **CyberCamp Youth Training Program** .................................. 24
    - **Webinar Series** .................................................. 25
  - **InfraGard National Awards and Award Winners** ......................... 26
- **InfraGard National Regional Highlights** ................... 29
  - **Pacific Region** ........................................... 29
  - **North Central Region** ....................................... 30
  - **South Central Region** ........................................ 31
  - **Midwest Region** ............................................ 32
  - **Northeast Region** ............................................ 33
  - **Southeast Region** ............................................ 34
  - **Financial Highlights and Position Summary** ...................... 35
    - **Income and Expense Summary/Statement of Cash Flows** .................. 36
    - **Balance Sheet** .............................................. 36
  - **Our Supporters** .......................................... 37
  - **Board of Directors and Staff** .................................. 38
ABOUT US

Founded in 1996, InfraGard National is an FBI-affiliated nonprofit organization dedicated to strengthening national security, community resilience, and the foundation of American life. InfraGard is one of the FBI’s longest-running outreach programs and its largest public/private partnership, with over 70,000 members representing 77 InfraGard chapters nationwide.

All InfraGard National chapters are geographically linked with one of the FBI’s 56 field offices, enabling law enforcement and the American business community to collaborate on localized educational programs, training events, and information-sharing initiatives that help mitigate threats and promote safety and security. Exemplifying leadership, patriotism, and purpose, InfraGard National’s vision is to provide meaningful contributions towards preserving human life and making our nation a safer, more resilient place for all.

MISSION STATEMENT

InfraGard National protects United States critical infrastructure and the American people by cultivating communications, collaboration, and engagement between the public and private sectors; the alliance unites the knowledge base, work, and resources of these stakeholders to mitigate threats to national security, improve resilience, and strengthen the foundation of American life.
OUR CHAPTERS

InfraGard National is a national program with a local heartbeat.

There are 77 chapters nationwide, representing over 70,000 members. Approximately 75% of the top 100 of the Fortune 500 companies are represented across the InfraGard National membership. Known as an InfraGard Members Alliance (IMA), each chapter is affiliated with the FBI field office in its area of operation to create seamless public/private collaboration.
The InfraGard National Members Alliance consists of a National Board of Directors that works directly with the FBI’s Office of the Private Sector (OPS) to set program strategy and alignment, and report on the progress of the organization. The National Board has a variety of committees and programs that work together to achieve the goals set forth in the annual strategic plan. Two primary programs are shown here: the National Sector Security and Resiliency Program (NSSRP) and the Cross Sector Council (CSC) program.

Our chapters operate as volunteer-driven independent nonprofit 501(c)3 organizations that work to produce educational programs and information-sharing initiatives pertaining to the unique and local threat environments, critical infrastructure landscapes, and security needs.

The illustration below shows the organizational structure of the InfraGard National Members Alliance.
EXECUTIVE SUMMARY

INFRAGARD NATIONAL BOARD OF DIRECTORS
The 2018-19 InfraGard National Board of Directors worked hard to accomplish the goals set forth in its October 2018 Strategic Plan. Divided into two main components, we focused on National Programs; and InfraGard National and InfraGard Members Alliance (IMA) program management and operations.

NATIONAL PROGRAMS

LEADERSHIP TRAINING
As a response to the requested need of the IMAs for leadership resources and following the initiative started by San Diego InfraGard in the Pacific Region two years ago, InfraGard National, under the leadership of Chair Gary Gardner, President Maureen O’Connell, and Executive Director Kimberly Pratt, held five regional IMA Leadership Summits across the country in 2019 with our FBI partners. These summits were designed to help standardize IMA operations and offer IMA leaders a chance to share information with each other and gain tools in the areas of fundraising, programming/events, compliance requirements of 501(c)(3)s, sector program management, public/private sector engagement, and partnerships, etc. IMA leaders were offered scholarships to help offset the cost of traveling to attend the summits, and in the end, 59 of the 77 IMAs had at least one leader in attendance at one of the five summits, and many had more than one attendee! Most were also accompanied by their FBI Private Sector Coordinator. InfraGard National is grateful to our IMAs that hosted these summits: Memphis, New Orleans, Rhode Island (in consortium with Boston, New Hampshire, and Maine), National Capital Region, and Los Angeles. Their gracious hospitality and hard work with the logistical arrangements made these summits possible.

In addition to the Summits, OPS in partnership with InfraGard National also held two IMA Leadership Academies at the FBI Quantico Academy in Northern Virginia in late Fall 2019. Leadership issues, tools, and resources were shared and discussed in even greater detail than during the summits, and a whole new host of chapter leaders were offered this education and training. It was also a fantastic opportunity to stay at the FBI Academy and be briefed by many excellent FBI trainers on a variety of topics. InfraGard National is grateful to the FBI for funding these academies and making this experience possible for approximately 70 of our chapter and national leaders.

MEMBER ENGAGEMENT
Two of our primary national programs underwent name changes this year. “The Sector Chief Program” was renamed “National Sector Security and Resiliency Program”, or “NSSRP”, and the “Special Interest Group” (SIG) program was renamed “Cross Sector Council (CSC) Program”. These names more accurately reflect the purpose and activities of
these initiatives, and in 2019 InfraGard National worked to grow these programs to offer members more opportunities for meaningful engagement. Please see the reports below for details of the exciting growth of the NSSRP and the excellent activities that have taken place in the CSC Program, especially the highly respected InfraGard National Disaster Resilience Cross Sector Council (NDRC) Annual Workshop and Summit, now an annual fall event in Washington, DC hosted by the National Disaster Resiliency Cross Sector Council.

EDUCATION AND TRAINING

Next to information sharing and member engagement, InfraGard National’s primary objectives include providing relevant and timely education and training on critical infrastructure protection and resiliency issues. InfraGard National produced a wide array of training courses and webinars in 2019 both in person and virtually, including the “InfraGard National Cyber Camp in a Box” program for youth that took place in 11 chapters around the country in 2019. See the Education Report below for details.

ANNUAL CONGRESS AND CONFERENCE

In September 2019, the InfraGard National Annual Congress was held in Chicago, Illinois. National and chapter leaders, along with our FBI partners, met to conduct the business of the Alliance (organizational reports, elections, etc.), to hold our Annual Awards Luncheon, and to hear private sector and FBI leaders speak on a variety of issues. The guest of honor that day was FBI Director Wray, who spoke eloquently about the significance of public-private collaboration and the impact of the InfraGard program on the FBI’s ability to accomplish its mission to “protect the American people and uphold the Constitution of the United States.” In addition to the Congress in Chicago, InfraGard National produced an excellent 3-day Training Conference in partnership with the ASIS Global Security Exchange (GSX) and had an exhibit booth at the GSX Expo.
PROGRAM MANAGEMENT AND OPERATIONS

FBI COLLABORATION
The Board worked with the FBI Office of the Private Sector (OPS) to revise and renew our shared Cooperative Agreement. This contract document is significant and establishes InfraGard as a formal outreach program of the FBI. Given the outstanding successes of InfraGard National and our IMAs across the country over the last few years and the excellent working relationship the National Board has with OPS, the FBI increased its support of InfraGard National financially, allowing us to increase our program offerings and hire a second full-time staff person, Director of Business Development and Events (Caroline Schirato).

ORGANIZATION COMPLIANCE AND STANDARDS
An important element of the Cooperative Agreement with the FBI and raison d’etre of InfraGard National is its formalized responsibility for oversight of chapter compliance. A thorough compliance review has been done for the last two years. We are proud to announce that our organization is much healthier as a result, and that nearly all 2018 chapter compliance issues were resolved in 2019 with outstanding issues expected to be fully solved in 2020.

TECHNOLOGY ADVANCEMENTS
Technology is a vital piece of the inner workings of InfraGard National, fostering information sharing from the national level to the individual member level. We have eliminated paper at a national level and have gone to near-complete electronic filing and secure information sharing, including providing each IMA with an online archive folder where they can easily and securely share compliance evidence and archive important documentation to ensure operational continuity. Our Technology Committee has also worked with the FBI to improve the secure InfraGard portal—managed by the FBI—so that members can enjoy easy access to the wealth of information stored there. These technological successes are key to improving the core element of InfraGard’s mission: information sharing.

MARKETING AND BRANDING
InfraGard National strived to increase brand awareness in security circles around the country in 2019. These efforts included InfraGard National board member speaking engagements, media appearances, partnerships with organizations that complement the InfraGard mission, and work that improved our digital footprint with increased social media presence and an updated website. Check out www.infragardnational.org!

REVENUE DIVERSIFICATION
We worked to diversify our income sources in the last couple of years, and in 2019 launched a successful member giving program, the “InfraGard Patriots Circle.” A portion of these funds goes back to our chapters, and the remainder to national and regional programs.

We invite you to read through the following reports to learn more about what InfraGard National and our leaders and members across the country accomplished in 2019. We would like to thank our incredible members for their volunteerism and contributions toward making InfraGard National a growing and successful program for the protection and resilience of our families, businesses, communities, and nation!
The InfraGard National Sector Security and Resiliency Program (NSSRP), formerly known as the Sector Chief Program, is intended to strengthen national critical infrastructure security and resilience. The program addresses the 16 critical infrastructure sectors identified by Presidential Policy Directive 21 and the U.S. Department of Homeland Security. Success is measured by the timely, accurate, and effective dissemination and exchange of sector and cross sector information to protect, secure, and ensure the operational resilience of the nation’s interdependent, global, and Internet - reliant critical infrastructure.

TOP COMMITTEE ACHIEVEMENTS OF 2019

+ **Updated and expanded and the NSSRP Handbook**
  The expanded NSSRP Handbook is now available for download to all IMA Board of Directors and Sector Chief Program Coordinators on the InfraGard National website.

+ **Appointments of National Sector Chiefs and Subject Matter Experts**
  We completed the third round of appointments, bringing the total to 11 National Sector Chiefs and 21 Subject Matter Experts. This provides InfraGard National Member Alliances (IMAs) with access to 30 specialists who can help establish and strengthen the IMA Sector Programs.

+ **Implemented an NSSRP Performance Matrix to assess program effectiveness**
  We identified and began tracking detailed IMA program metrics across all NSCs.

+ **Revalidation of IMA Sector Chiefs recorded in the 2019 IMA recertification survey**
  In conjunction with annual IMA recertification, NSCs began outreach to IMAs Sector Chiefs to make them aware of the National Sector Program.

+ **Completed the build-out of 10 NSSRP Forums on the FBI secure portal**
  These forums will be open to all InfraGard National members and will facilitate collaboration between InfraGard National members, each NSC, and SMEs in each national sector.

+ **Developed template for IMA Mentor-Protégé relationship**
  This achievement helps to facilitate collaboration and program development between IMAs. NSCs are using this template to identify IMAs who can serve as mentors to IMAs requesting assistance.
### NSSRP NATIONAL SECTOR CHIEFS

<table>
<thead>
<tr>
<th>SECTOR</th>
<th>NSC</th>
<th>HOME CHAPTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial Facilities</td>
<td>Douglas McGaughey</td>
<td>Maryland</td>
</tr>
<tr>
<td>Communications</td>
<td>Tom Haynes</td>
<td>Jacksonville</td>
</tr>
<tr>
<td>Defense Industrial Base</td>
<td>Jim Lint</td>
<td>Las Vegas</td>
</tr>
<tr>
<td>Emergency Services</td>
<td>Doug Leard</td>
<td>Boston</td>
</tr>
<tr>
<td>Energy</td>
<td>KC Carnes</td>
<td>New York Metro</td>
</tr>
<tr>
<td>Financial Services</td>
<td>Denyette Depierro</td>
<td>National Capital Region</td>
</tr>
<tr>
<td>Food and Agriculture</td>
<td>David Goldenberg</td>
<td>Sacramento</td>
</tr>
<tr>
<td>Healthcare and Public Health</td>
<td>DJ Phalen</td>
<td>San Diego</td>
</tr>
<tr>
<td>Information Technology</td>
<td>Peter Higgins</td>
<td>Los Angeles</td>
</tr>
<tr>
<td>Transportation</td>
<td>Bruce Churchill</td>
<td>San Diego</td>
</tr>
<tr>
<td>Water and Wastewater</td>
<td>Patricia Lamb</td>
<td>National Capital Region</td>
</tr>
</tbody>
</table>

### INFRAGARD MEMBER CRITICAL INFRASTRUCTURE DISTRIBUTION

- **Information & Technology** (25,799) - 36.3%
- **Nuclear Reactors, Materials, and Waste** (317) - 9%
- **Transportation Systems** (2,316) - 8.2%
- **Water & Wastewater Systems** (801) - 6.2%
- **Chemical** (728) - 5.6%
- **Agriculture & Food** (1,006) - 5.5%
- **Uncategorized** (369) - 4.2%
- **Emergency Services** (3,880) - 3.3%
- **Communications** (2,357) - 1.4%
- **Critical Manufacturing** (984) - 1.1%
- **Defense Industrial Base** (2,954) - 1.0%
- **Commercial Facilities** (3,991) - .5%
- **Energy** (4,437) - .4%
- **Financial Services** (9,043) - .4%
- **Government Facilities** (6,397) - .1%
- **Healthcare & Public Health** (5,827) - .1%
- **Not Shown - Dams** (102) - .1%
# NSSRP SUBJECT MATTER EXPERTS (SMES)

<table>
<thead>
<tr>
<th>SECTOR</th>
<th>SME</th>
<th>HOME CHAPTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Defense Industrial Base</td>
<td>Jim Stone</td>
<td>National Capital Region</td>
</tr>
<tr>
<td>Defense Industrial Base</td>
<td>Willian (Bill) Britt</td>
<td>Maryland</td>
</tr>
<tr>
<td>Defense Industrial Base</td>
<td>Dr. Hans Mumm</td>
<td>National Capital Region</td>
</tr>
<tr>
<td>Emergency Services</td>
<td>Michael Fagel</td>
<td>Chicago</td>
</tr>
<tr>
<td>Emergency Services</td>
<td>Sean Graham</td>
<td>Atlanta</td>
</tr>
<tr>
<td>Energy</td>
<td>Samuel Chanowski</td>
<td>Atlanta</td>
</tr>
<tr>
<td>Financial Services</td>
<td>Mike Price</td>
<td>Maryland</td>
</tr>
<tr>
<td>Financial Services</td>
<td>Dan Jones</td>
<td>Utah</td>
</tr>
<tr>
<td>Food and Agriculture</td>
<td>Cheryl Nelson</td>
<td>Kentucky</td>
</tr>
<tr>
<td>Food and Agriculture</td>
<td>Jeanette Rivera de Mejia</td>
<td>Jacksonville</td>
</tr>
<tr>
<td>Food and Agriculture</td>
<td>Gary Flory</td>
<td>National Capital Region</td>
</tr>
<tr>
<td>Healthcare and Public Health</td>
<td>Barry Herrin</td>
<td>Atlanta</td>
</tr>
<tr>
<td>Healthcare and Public Health</td>
<td>Christine Sublett</td>
<td>San Francisco</td>
</tr>
<tr>
<td>Healthcare and Public Health</td>
<td>Mark Jarrett</td>
<td>New York Metro</td>
</tr>
<tr>
<td>Information Technology</td>
<td>Armin Torres</td>
<td>South Florida</td>
</tr>
<tr>
<td>Information Technology</td>
<td>Arvin Verma</td>
<td>Chicago</td>
</tr>
<tr>
<td>Information Technology</td>
<td>Gerald Beuchelt</td>
<td>Boston</td>
</tr>
<tr>
<td>Information Technology</td>
<td>John Stuppi</td>
<td>New Jersey</td>
</tr>
<tr>
<td>Information Technology</td>
<td>Robert Wood</td>
<td>National Capital Region</td>
</tr>
<tr>
<td>Transportation</td>
<td>Urban Jonson</td>
<td>National Capital Region</td>
</tr>
</tbody>
</table>
NATIONAL RELIGIOUS FACILITIES PROTECTION PROGRAM (RFPP)

Curtis E. Jones, Executive Program Manager, San Diego

Our country has recently seen unacceptable and escalating threats and harassment directed at religious and faith-based communities around the country. There has been a dramatic increase of attacks carried out at places of worship across this nation resulting in multiple deaths and community challenges. The goal of the InfraGard National Religious Facilities Protection Program (RFPP) is to develop a national template for the mitigation and protection for all places of worship.

The RFPP was developed under the Commercial Facilities Sector to provide information sharing and training on how to successfully organize and provide mitigating best practices pertaining to the protection of places of worship.

TOP COMMITTEE ACHIEVEMENTS OF 2019

2019 was a successful year for the RFPP, with outreach and presence at seminars and conferences across the country, which shared best practices information to over 4,000 attendees. The strength of the program was further enhanced in 2019 by:

+ Active participation at the White House Faith-Based Security Symposium
+ Participation in a Mass Shooting Documentary
+ Assistance with the development and release of the DHS “Protecting Houses of Worship” training video

The success of the RFPP continues to grow through established collaboration with the White House Office of Faith-Based Initiatives, DHS Office of Faith-Based and Community Response, Department of Justice Faith-Based & Community, Faith-Based Information Sharing Organization (FB-ISA0), National Fusion Centers Association (NFCA), ASIS, and the many law enforcement agencies and religious communities across the nation dedicated to the cause.
The National Cross Sector Council Program (NCSCP) was renamed this year to more effectively represent its function. It enhances timely, accurate, and effective dissemination and exchange of cross sector-specific information among InfraGard National members to secure the operational resilience of the nation’s interdependent and cyber-reliant critical infrastructure. By providing comprehensive expertise to communities throughout the United States, the NCSCP addresses all threats and hazards that impact interdependencies among two or more critical infrastructure sectors.

The program contributes to the overall InfraGard National mission through the creation and sustainment of a “network-of-networks” to foster collaboration and information sharing among and between owners, operators, and participants of critical infrastructure across multiple sectors.

Led by its Program Manager, the NCSCP provides leadership, guidance, and support to the Cross Sector Councils (CSCs) and InfraGard National chapters by helping members develop and sustain effective CSC Programs in their areas of operation.

A successful InfraGard National Cross Sector Council Program will achieve the following objectives:

+ **Recruitment** - Recruitment of critical infrastructure owners, operators, and participants.

+ **Education** - Provision of education and training that meets the needs of critical infrastructure owners, operators, and participants.

+ **Networking** - Enablement of cross sector networking opportunities for critical infrastructure owners and operators.

+ **Information Sharing** - Timely, accurate, and actionable two-way information sharing.
NATIONAL DISASTER RESILIENCE COUNCIL (NDRC)

Mary Lasky, Chair NDRC, Maryland IMA
William (Bill) Harris, Vice Chair, Boston IMA
Steve Volandt, Vice Chair, Eastern Carolina IMA

It is vital that the nation’s critical infrastructures are resilient and prepared for catastrophic disasters. InfraGard National NDRC addresses high-impact threats that could cause long-term nationwide collapse of critical infrastructure, including any combination of electromagnetic pulse, extreme space weather, cyber attacks, coordinated physical attacks, or widespread pandemics. The NDRC fosters information sharing that promotes the mitigation of these threats including assisting local communities to enhance their own sustainability by developing secure local infrastructure capacity.

TOP COMMITTEE ACHIEVEMENTS:

- **Powering Through: Building Critical Infrastructure Resilience Book Revision Update** - In 2019, the NDRC Council worked to revise, update, and expand the 2016 book, *Powering Through: From Fragile Infrastructures to Community Resilience*. Expanded chapters now include the “Food” chapter, with updated input from one of the nation’s top supply chain experts. In addition, the editors decided to add “Pandemics” as a primary hazard to assess, which was absent from the year 2016 book. The NDRC plans to publish the revised edition in 2020.

- **InfraGard National Disaster Resilience Council (NDRC) Annual Workshop & Summit** - On Nov 20 - 21, 2019, the Annual NDRC Workshop and Summit convened to discuss resiliency and how to provide information to Congress, to help support sound policy and legislation. Speakers included: Senator Ron Johnson, Chairman of the Homeland Security and Governmental Affairs Committee; Mark Harvey, Special Assistant to the President and Senior Director for Resilience Policy on the National Security Council Staff; Congressman Doug Lamborn, House Armed Services Committee; and five representatives from the Idaho National Laboratory. This event was open to the public and exceeded the planned seating capacity.

- **Joint Base San Antonio** - the largest single DoD joint military installation, has sought assistance from the NDRC in implementing infrastructure recommendations from *Powering Through: From Fragile Infrastructures to Community Resilience* (2016). NDRC experts have provided advice, contacts, and support.

- **Creation of Risk Modeling Team** - A team was recruited to research and create probabilistic modeling for critical infrastructure. The team conducted a market survey of related modeling efforts and is focused on a category not served by other groups: modeling probabilistic risk to electrical transmission, and distribution components and circuits, which will enable budget prioritization and avoidance of risk caused by dependence on more vulnerable solutions. 60 members attaining a free Associate membership in the Institute.
BUSINESS CONTINUITY CROSS SECTOR COUNCIL

John Jackson, Co - Chair, Arizona IMA
James Green, Co - Chair, Tampa IMA

TOP COMMITTEE ACHIEVEMENTS:

- **Membership growth**: The Business Continuity CSC (BCCSC) membership grew to over 600 members, representing 75 IMAs and a wide variety of sectors.

- **BCI Partnership**: A relationship with the Business Continuity Institute (BCI) was established, resulting in over 60 members attaining a free Associate membership in the Institute.

- **DRJ Partnership**: A relationship with the Disaster Recovery Journal (DRJ) was established, resulting in presentation opportunities at DRJ conferences and future discounts for CSC members to DRJ conferences.

- **Increased information sharing**: In 2019, 23 forum discussions were initiated on the InfraGard portal for member information sharing. The primary aim for 2020 is to develop regional focus groups and having periodic group calls to increase member engagement.

LEGAL INDUSTRY CROSS SECTOR COUNCIL

Andy Jurczyk, Chair, Chicago IMA

TOP COMMITTEE ACHIEVEMENTS:

- **Membership**: The Chair presented to 180 people at the Association of Corporate Counsel, resulting in increased membership in the Legal Industry CSC.

- **Regional Activity**: The Chair is working diligently to identify regional leaders for the Legal Industry CSC to drive events, meetings, and recruitment across the country.

INSIDER THREAT MITIGATION CROSS SECTOR COUNCIL

Stuart Mallory, Chair, National Capital Region IMA

TOP COMMITTEE ACHIEVEMENTS:

- **Recruitment**: The Chair spoke at DHS/FBI Corporate Security Symposia on the topic of the InfraGard National Insider Threat Mitigation CSC in several locations, including Los Angeles, Chicago, Atlanta, and Hawaii. The council is currently reaching out to other locations to share the mission of the program and gain recruits.

- **Insider Threat Program Assistance**: The council assisted the Prince William County, Virginia Water Authority in setting up an insider threat program.

- **Program Expansion in 2020**: Plans are underway to expand this CSC in 2020 and increase collaboration and information exchange among its members so that InfraGard National members can share with their IMAs and their companies.
PARTNERSHIP ENGAGEMENT COMMITTEE

Mathew Miller, Committee Chair and InfraGard National Vice President, San Diego IMA
Caitlin Durkovich, Committee Vice - Chair and InfraGard National Board Director, National Capital Region IMA

The Partnership Engagement Committee’s purpose is to develop meaningful and collaborative relationships that advance the InfraGard National mission to enhance information sharing and education for our IMAs and members. Several new engagements were initiated in 2019 to develop or enhance greater program offerings, provide new member benefits, and revenue sources to IMAs and members:

+ **National Fusion Center Association (NFCA)** - Advances collaboration between IMAs and Fusion Centers across the United States to foster better information sharing between the public and private sectors. New relationships were developed with at least five IMAs in 2019, and others are forthcoming.

+ **National Cyber Forensic Training Alliance (NCFTA)** - Increases information sharing and education across the cyber threatscape based upon their view from private sector clients. In 2019, the NCFTA shared products from its team’s analysis and presented a webinar for InfraGard National members. Additional member training opportunities are forthcoming.

+ **Associated Universities Inc. (AUI)** - Creates a partnership for InfraGard U, leadership training, data analytics, grant proposal collaboration, and other joint product offerings. InfraGard National is collaborating with AUI to create a learning management platform to deliver registration, eLearning courses, competency testing, and student management for InfraGard U.

+ **Global Resilience Institute (GRI) at Northeastern University** - Expands collaboration across the resilience spectrum to bring information sharing and education to our members. This will develop stronger, more effective resiliency programs for organizations and communities. Additionally, the GRI will provide training programs for InfraGard U.

+ **Department of Homeland Security (DHS)** - Bolsters our relationship by reworking our MOU into expanded areas of collaboration. This effort will be continued in 2020.
TECHNOLOGY COMMITTEE

Alain Espinosa, Committee Chairman and InfraGard National Board Director - North Texas IMA
Julie Johnson, Vice Chair, Oklahoma IMA
Frank Appunn, Maine IMA
Chuck Georgo, InfraGard National Board Director, Maryland IMA
Eric Golpe, Washington State IMA
Daniel Honore, Wisconsin IMA
Scott Ingram, Oklahoma IMA
Courtney Jahn, Wisconsin IMA
Gene Kingsley, Boston IMA
Chad Kliewer, Oklahoma IMA
Chris McNabb, South Carolina IMA
Kimberly Pratt, InfraGard National Executive Director, Sacramento IMA
John Spaid, Oklahoma IMA

TOP COMMITTEE ACHIEVEMENTS

+ InfraGard Portal Collaboration - The committee has continued to work closely with the FBI on the ongoing improvements to the FBI Portal. Since the new collaboration started in early 2018, the technology committee has recommended over 30 features and enhancements that have been implemented on the portal. The relationship continues to be productive and we look forward to proposing new innovations in 2020.

+ Chapter Best Practices - We recognize that not every chapter is alike. Some have more technical resources than others. In 2018, the committee started the Best Practices Guidelines project. In 2019, the committee expanded those guidelines to include Social Media, Website Security, and Email Best Practices. We endeavor to continue developing best practices guidelines to help chapters of all sizes and resource levels to better protect their technology assets and maximize their services. In 2020, we intend to survey chapter leaders and develop guidelines for the most requested items.

+ Governance - The committee has invested a significant portion of its time into developing guidelines, policies, and procedures to help improve security, lower risk, and better facilitate the use of technology-related resources. The primary goal is to continue to professionalize the organization while creating a repeatable and sustainable infrastructure for future leadership. In 2020, we plan to create new guidelines, submit an Acceptable Use Policy to help govern the use of various platforms such as Office 365, and create a technology-centric Non-Disclosure Agreement to further protect the integrity of our data.
EDUCATION AND TRAINING COMMITTEE

Winnie Callahan, Committee Chair, InfraGard National Board Director, Los Angeles IMA
Gene Kingsley, InfraGard National Board Director, Boston IMA
Matthew Miller, InfraGard National Board Director, San Diego IMA
Maureen O’Connell, President, InfraGard National, Los Angeles IMA

TOP COMMITTEE ACHIEVEMENTS

+ The launch of InfraGard U is scheduled for Spring 2020 - The committee has carefully and tirelessly worked through a process to meet the requirements set forth by the board, while also building a robust platform that will serve as a world-class online curriculum repository for 70,000+ students. The conceptualization, architecture, planning, and launch of InfraGard U is a bold effort aimed at providing knowledge, skill, and capabilities to all InfraGard National members.

+ Expansion in courses and topics in the InfraGard National Webinar series - The webinar program has been one of the most successful InfraGard National education efforts on record. Covering a wide variety of topics on the spectrum of critical infrastructure protection, attendance for these sessions has been steadily climbing, with some webinars eclipsing 1,000 members.

+ The Education Committee focused on major education events and workshops - The InfraGard National Training Conference, held in Chicago in 2019, included a three-day certification course on cyber warfare and critical infrastructure protection. Six workshops were also offered to both InfraGard National and ASIS attendees. The Committee also helped support the engagement of keynote speakers for the various breakfast and lunch events that drew hundreds of participants.

+ InfraGard CyberCamp - InfraGard National continues to promote the “InfraGard CyberCamp in a Box” program, a fully developed curriculum for youth cyber camps to foster interest and training in the next generation of cybersecurity experts. In 2019, more than 10 camps were held around the country.
InfraGard National’s Congress and Conference was the premier gathering for InfraGard National members and security stakeholders representing all critical infrastructure sectors and industry disciplines. As the organization’s largest and most highly anticipated annual event, the InfraGard National Congress and Conference drew hundreds of members from across the nation for education, collaboration, and networking.

The InfraGard National Congress, the organization’s annual business meeting, took place over two days. InfraGard National delegates from across the United States gathered to learn and discuss important issues shaping the future of InfraGard National, the local chapters, and FBI priorities. Elections were held, and two new national board members were selected, Michael Lowder (National Capital Region IMA) and Rusty Sailors (San Diego IMA). The InfraGard National Awards were also presented during the Congress to recognize the outstanding individuals who made significant contributions to the InfraGard National program in 2018-19.

Infragard National’s 23rd Annual Congress & Conference

September 8 - 12, Chicago, IL

Opening Remarks: Gary Gardner, Chairman & Maureen O’Connell, President - InfraGard National | SAC Erich Krumrei - FBI Chicago | Edward Marchewka, President - Chicago IMA

State of InfraGard & InfraGard National’s Strategic Plan: Gary Gardner, Chairman, Maureen O’Connell, President & Kimberly Pratt, Executive Director - InfraGard National

FBI InfraGard National Program Update: Michael Sullivan, Assistant Director - Office of the Private Sector, FBI Headquarters

InfraGard National Board Candidates and Elections

InfraGard National Awards Ceremony: Mike Sullivan, Assistant Director - FBI | Gary Gardner, Chairman, Maureen O’Connell, President - InfraGard National | Mike Misechok, Committee Chairman - National Awards

FBI Briefing: Matt Gorham, Assistant Director Cyber Division | John Brown, Assistant Director Counterintelligence Division | Matt Alcoke, Deputy Assistant Director Counterterrorism Division

Excellence in Leadership: Shawn Cassidy, Founder/CEO - Freedom and Leadership Center

Keynote Address: Glenn Gaffney, EVP - In-Q-Tel Labs

Final Keynote Address: Christopher Wray, Director - FBI
INFRAGARD NATIONAL’S CONFERENCE

The 2019 InfraGard National Training Conference was co-located with ASIS/GSX 2019 for the 4th year in a row, providing attendees with the opportunity to explore thousands of new technologies and partake in GSX sessions. InfraGard National offered nearly 20 training and educational sessions on the most timely and impactful topics shaping the future of security and resilience.

INFRAGARD NATIONAL’S 2019 CONFERENCE HIGHLIGHTS

- **InfraGard U Certification Two-Day Course**: Global Cyber War and US. Critical Infrastructure

- **How to Adopt the NIST Cybersecurity Framework Workshop**
  - **Speaker**: Larry Wilson, *CISO and Adjunct Faculty* - University of Massachusetts

- **10 Things I Learned from the 250 Security Assessments Workshop**
  - **Speaker**: Jason Periard, *Vice President* - Community Security Initiative - Jewish Federation of Greater Los Angeles

- **Building an Effective Insider Threat Program Workshop**
  - **Speaker**: Randy Trzeciak, *Director* - Insider Threat Center at CERT/Software Engineering Institute - Carnegie Mellon University

- **Keynote Presentation**
  - **Speaker**: Richard Schaeffer, *Chairman, Strategic Advisory Group and former Senior Executive* - National Security Agency (NSA)

- **Keynote Presentation**
  - **Speaker**: Wendi Whitmore, *VP X - Force Threat Intelligence* - IBM
EDUCATION & TRAINING: INTRODUCING INFRAGARD UNIVERSITY

Security and Resiliency Through Knowledge

InfraGard U will offer world-class online learning and continuing education opportunities focused on timely issues related to critical infrastructure protection and resiliency, provided by an instructor team vetted by InfraGard National. InfraGard National is fortunate to have an excellent partner in this endeavor, Associated Universities Inc. (AUI).

Vision

The vision of InfraGard U is that InfraGard National members who satisfactorily complete the education and training offered are better skilled at protecting and increasing the resiliency of our nation’s 16 critical infrastructures from cyber, physical, natural and human threats.

In response to members who provided feedback to the InfraGard National education survey in December 2019, InfraGard U will focus on:

- Critical Infrastructure protection training
- Workforce development and skills
- Providing relevant courses to address new events and emerging threats

The first courses will be organized into four certificate programs and will be launched in spring 2020:

- Fundamentals of Homeland Security
- Fundamentals of Critical Infrastructure Cybersecurity
- Introduction to Cybercrime Prevention
- Cybersecurity Risk Management
EDUCATION & TRAINING: CYBERCAMP YOUTH TRAINING PROGRAM

The InfraGard National Cyber Camp Program ("Cyber Camp in a Box") employs resources from within the local IT and security community, local InfraGard National chapters, local FBI field offices, and InfraGard National support to hold a 5-day long, high school focused cyber camp program with specific instruction and content most relevant to their local community.

The camp is designed for students between the 9th and 12th grades and provides introductory through intermediate instruction on cybersecurity and related fields. The intent of the camp is to provide students an avenue for positive exposure to cybersecurity to spark new or further develop interest and potentially inspire careers in cybersecurity and related fields.

During the week, camps using the pre-built scenario, utilize a set of videos as a foundation to take students through a cyber theft scenario at a drone manufacturing company. The video content is specifically crafted to allow the inclusion of a variety of interactive and classroom instruction relevant to security.

OVERALL PROGRAM GOALS

- Foster and encourage an ethical approach to cybersecurity
- Provide introductory instruction to foster interest in cybersecurity
- Help students recognize, understand, and use basic computing and security tools at an introductory level
- Establish an accreditation model for cyber camps hosted across the country
- Establish and offer additional activities and future opportunities for attending students
EDUCATION & TRAINING: WEBINARS

Gene Kingsley, Committee Chair, InfraGard National Board Director, Boston IMA

David Condo, Cleveland FBI

Craig and Karen Peterson, NH IMA

Brian Olson, Sacramento IMA

Since its debut in 2017, InfraGard National’s Webcast Series has been highly successful, proving that webinars are a vital educational tool to accomplish our mission of protecting United States critical infrastructure and the American people. The Webcast Series provides tremendous value to security stakeholders, including the opportunity to hear from world-class experts from private industry, government, and academia. With nearly 30,000 attendees in 2018 and 2019, these webcasts have successfully cultivated public/private information sharing on all threats and hazards impacting InfraGard National members’ overall program goals.

2019 WEBINAR EVENTS

1/2019  • InfraGard National Training Webinar: Insider Risk in the Transportation Industry

2/2019  • Vaccine Prioritization of Populations to Protect Key Infrastructures During a Highly Contagious Influenza Pandemic

• The Differences Between Cyber and Cyber - Enabled Crimes

3/2019  • Faith - based Organization Security – Impromptu based on synagogue shooting

• The Legal FAQ - Considerations, Misconceptions, and Advantages of Early Information Sharing: A National FBI InfraGard Webinar

• InfraGard National Leadership: InfraGard National Cyber Camp in a Box Introduction Webinar

4/2019  • Cloud Solutions for Critical Infrastructure

5/2019  • China - The Risk to Corporate America: An FBI National InfraGard Webinar

• How to Develop Proactive and Persistent Cyberlearning in Your Organization

6/2019  • The InfraGard National Portal: A Tutorial, How - To, and FAQ

• FBI National Information Sharing and Analysis Unit – Process, Products, and You

8/2019  • China - The Risk to Academia: An InfraGard National Webinar

9/2019  • FBI InfraGard National Training Webinar: Pre - Attack Behaviors of Active Shooters and Workplace Violence Threat Management, Presented by the FBI’s Behavioral Analysis Unit

9/2019  • Drone Panel

• Snapshot of Hostile Surveillance Detection
The mission of the InfraGard National Awards Committee is to further awareness of the significant volunteer contributions made throughout the year by InfraGard National volunteer members, FBI Private Sector Coordinators, and DHS Protective Security Advisors, to assist in protecting the critical infrastructure of the United States. The Committee consists of members who believe in this mission and volunteer their time to ensure the recognition of others.

TOP 2019 ACHIEVEMENTS

+ The committee successfully fulfilled its mission to further awareness of the contributions of InfraGard National's members and partners by recognizing those individual recipients for their efforts through the selection of the 2019 national and regional award recipients.

+ The committee collaborated with the Technology Committee to migrate the Awards nomination platform from a paid service, Formstack, to the InfraGardNational.org website.

+ The Awards Committee Charter was amended to address committee term limits in a manner that would provide for continuity. The amended Charter was finalized, submitted to, and approved by the InfraGard National Board of Directors.

+ We promoted the program aggressively through various awareness efforts and increased participation by nearly 100%. Excluding national recipients who were first selected as the recipient from their respective regions, this also produced a 33% increase in regional recipient nominations.
### 2019 NATIONAL AWARD WINNERS

<table>
<thead>
<tr>
<th>AWARD</th>
<th>RECIPIENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>IMA Leadership Award</td>
<td>Michael St. Vincent - Southern Nevada</td>
</tr>
<tr>
<td>Sector Chief Award</td>
<td>Lamine Secka - San Diego</td>
</tr>
<tr>
<td>Meeting the Challenge</td>
<td>Boykin Jordan - NCR</td>
</tr>
<tr>
<td>IMA Community Outreach</td>
<td>InfraGard National - Huntsville</td>
</tr>
<tr>
<td>Public Private Partnership</td>
<td>Sheldon Fung - Sacramento</td>
</tr>
<tr>
<td>Rookie of the Year</td>
<td>David Paulos - NCR</td>
</tr>
<tr>
<td>FBI PSC of the Year</td>
<td>Maury Bas - Los Angeles</td>
</tr>
<tr>
<td>DHS PSA Award</td>
<td>Doug Pesce - Connecticut</td>
</tr>
</tbody>
</table>

### 2019 CHAIRMAN’S AWARDS

Frederick Bradford, SA - Las Vegas FBI  
David Condo, SA - Cincinnati FBI  
Sandy Moul, President - San Diego IMA  
Mike Misechok, Chairman, 2019 Awards Committee - Pittsburgh IMA
## 2019 REGIONAL AWARD WINNERS

<table>
<thead>
<tr>
<th>AWARD</th>
<th>MIDWEST</th>
<th>NORTH CENTRAL</th>
<th>NORTHEAST</th>
<th>PACIFIC</th>
<th>SOUTH CENTRAL</th>
<th>SOUTHEAST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sector Chief of the Year</td>
<td></td>
<td></td>
<td></td>
<td>Lamine Secka (San Diego)</td>
<td>Philip Hurlston (Houston)</td>
<td>Darren Death (Maryland)</td>
</tr>
<tr>
<td>Meeting the Challenge</td>
<td></td>
<td></td>
<td></td>
<td>Jeffrey Wilson (Albany)</td>
<td>Julie Bennett (Los Angeles)</td>
<td>Angel Avila (El Paso)</td>
</tr>
<tr>
<td>Rookie of the Year</td>
<td>Jack Shultz (Wisconsin)</td>
<td></td>
<td></td>
<td>Sheldon Fung (Sacramento)</td>
<td>InfraGard Birmingham Members Alliance</td>
<td>David Paulos (National Capital Region)</td>
</tr>
<tr>
<td>Public/Private Partnership</td>
<td></td>
<td></td>
<td></td>
<td>InfraGard Huntsville Members Alliance</td>
<td>Bill Banks (Tallahassee)</td>
<td></td>
</tr>
<tr>
<td>IMA Community Outreach</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>FBI Coordinator of the Year</td>
<td>Barry Spencer (Northern Ohio)</td>
<td>Christopher D. Trifiletti (Springfield)</td>
<td>Micheline Dadiego (Boston - NH - Maine - RI)</td>
<td>Maury Bas (Los Angeles)</td>
<td>Michael Morgan (Houston)</td>
<td>Lou Velasco (Charlotte)</td>
</tr>
<tr>
<td>DHS Protective Security Advisor</td>
<td></td>
<td></td>
<td></td>
<td>Doug Pesce (Connecticut)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
INFRAGARD NATIONAL REGIONAL HIGHLIGHTS

PACIFIC REGION

<table>
<thead>
<tr>
<th>IMA CHAPTER</th>
<th>PRESIDENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alaska</td>
<td>Eric Huffman</td>
</tr>
<tr>
<td>Honolulu/Hawaii</td>
<td>Russ Seeney</td>
</tr>
<tr>
<td>Southern Nevada</td>
<td>Michael St. Vincent</td>
</tr>
<tr>
<td>Sierra Nevada</td>
<td>Mark Crosby</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>Roger Rieger</td>
</tr>
<tr>
<td>Arizona</td>
<td>Johnson Mathai</td>
</tr>
<tr>
<td>Oregon</td>
<td>Robert Brinker</td>
</tr>
<tr>
<td>Sacramento</td>
<td>Aaron Tarver</td>
</tr>
<tr>
<td>San Diego</td>
<td>Sandy Moul</td>
</tr>
<tr>
<td>San Francisco Bay Area</td>
<td>Sue Neary</td>
</tr>
<tr>
<td>Washington State</td>
<td>Eddy Cruz</td>
</tr>
<tr>
<td>Salt Lake City</td>
<td>Jeff Brohamer</td>
</tr>
<tr>
<td>Idaho</td>
<td>Joshua Stemp</td>
</tr>
</tbody>
</table>

The Pacific Region Leadership Summit and Information Sharing Initiative was held aboard the Queen Mary in Long Beach (CA) Harbor on June 25-26, 2019, where 12 of the 13 IMAs were represented. The events covered a wide variety of leadership, non-profit management and security topics. 12 of the 13 IMAs were certified compliant in 2019, with one working towards total compliance.

A Sector Chief mentorship agreement between San Diego (Mentor) and San Francisco Bay Area (Mentee) was signed and executed in September. Hawaii connected with interested individuals on Guam to establish a satellite chapter on the island, a U.S. Territory. All IMAs in California and Arizona have working relationships with their local law enforcement Fusion centers, crucial in supporting chapter training efforts. Northern chapters of the region were encouraged to create informal sub-regional partnerships for mutual support in training, exercises, and program development, similar to the 2012 sub-regional Southwest group that eventually led to nationally organized regional summits beginning in 2018.

CHAPTER HIGHLIGHTS

+ **20% increase in membership** - Oregon IMA
+ **61% of members interested in hosting a CyberCamp event** - Salt Lake City IMA
+ **All-day Disaster Preparedness workshop and 8 other events** - Washington IMA
+ **Sandy Moul, President, received the FBI Director’s Community Leadership Award** - San Diego IMA
+ **35 hosted events; 36 training events** - Los Angeles IMA
+ **MOU signed with Northern California Regional Intelligence Center (NCRIC)** - SF Bay Area IMA
+ **Annual CyberSecurity Symposium** - Sacramento IMA
+ **2019 Annual Members Meeting-Keynote: Phoenix Police Chief Jerri Williams** - Arizona IMA
The North Central chapters actively encouraged membership growth and held monthly board meetings and regular membership meetings throughout 2019. The theme throughout the North Central region was “Information Sharing,” with a focus on bringing value to their chapter members through speaker campaigns and increased fundraising to support training and awareness initiatives. Chapters in the region held successful annual conferences with high attendance. One chapter, St. Louis, even raised enough funds to send a contribution to InfraGard National to support the Annual Congress in Chicago, as well as the Alliance’s Directors and Officers insurance policy.

Specific areas of member education across the region focused on cybersecurity, enhancing public-private partnerships with the FBI and DHS, healthcare, insider threats, food and agriculture, and others. Many chapters worked to establish relationships and MOUs with their local Fusion centers, which has proven to increase chapter success and information sharing.

**CHAPTER HIGHLIGHTS**

+ **Annual State of Cyber event with speakers from FBI, Secret Service, and DHS** - Over 300 attendees and nearly 30 sponsors - St. Louis IMA
+ **40K in sponsorships secured** - Chicago IMA
+ **20% increase in membership** - Wisconsin IMA
+ **2nd Annual Soft Targets of Terrorism Symposium** - Springfield, IL IMA
+ **Increased member development** - North Dakota IMA
SOUTH CENTRAL REGION

<table>
<thead>
<tr>
<th>IMA CHAPTER</th>
<th>PRESIDENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Mexico</td>
<td>Bill Henz</td>
</tr>
<tr>
<td>North Texas</td>
<td>Sharon Reynolds</td>
</tr>
<tr>
<td>Mississippi</td>
<td>Andy McMillon</td>
</tr>
<tr>
<td>El Paso</td>
<td>Julie Seton</td>
</tr>
<tr>
<td>Houston</td>
<td>Kim Woodruff</td>
</tr>
<tr>
<td>Arkansas</td>
<td>Ben Boyd</td>
</tr>
<tr>
<td>Louisiana</td>
<td>Lester Millet</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>Dan Hanttula</td>
</tr>
<tr>
<td>Austin Capital</td>
<td>Scott Brandt</td>
</tr>
<tr>
<td>San Antonio</td>
<td>Dave Marshall</td>
</tr>
<tr>
<td>Rio Grande</td>
<td>Jason Arms</td>
</tr>
<tr>
<td>Birmingham</td>
<td>Russ Dorsey</td>
</tr>
<tr>
<td>Huntsville</td>
<td>Kendrick Washington</td>
</tr>
</tbody>
</table>

The South Central Regional Summit was held in New Orleans, LA on May 15, 2019. The majority of regional IMAs attended. Some IMAs that could not make it did attend other regional summits that better suited their schedule. The Regional Summit was held in concert with an Information Sharing Initiative on May 14.

Both events covered a wide variety of IMA leadership and information sharing topics. The region also had a good turnout at the InfraGard National Congress held in September 2019. During the region breakout session, many good ideas were shared, including a need for better communication within the region.

Ongoing challenges within the South Central region include statewide IMAs that have issues reaching their constituents across large geographic territories. Oklahoma broadcasts meetings virtually to mitigate this problem, and Louisiana holds events around the state throughout the year.

CHAPTER HIGHLIGHTS

+ **30% increase in membership; increased partnerships** - Louisiana IMA
+ **12 events and member development** - Capital of Texas IMA
+ **Helped FBI recover $6 million in cybersecurity loss for a local company** - Oklahoma IMA
+ **Members organized and helped search for a missing child** - Birmingham and Huntsville IMAs
+ **Annual Youth CyberCamp** - Huntsville IMA
+ **Active sector program engaged members** - Houston IMA
There were considerable changes in leadership among the Midwest chapters in 2019. Boards and new leaders across the region worked hard to establish compliance with state, federal, and organizational bylaw requirements. In the end, all chapters in the Midwest were certified compliant by InfraGard National in 2019.

The Midwest Leadership Conference was hosted by the Memphis chapter in March 2019, where leaders new and old came together to discuss leadership strategies and tools, and how to better manage their volunteer-driven 501(c)3 organizations. Leaders returned to their chapters with new ideas and strategies for events, fundraising, and board and membership recruitment.

CHAPTER HIGHLIGHTS

+ **4th Annual Healthcare Cybersecurity Summit; Over 230 Attendees; 135 CE Certificates Issued** - Indiana IMA
+ **20% increase in membership** - Dayton IMA
+ **Youth CyberCamp** - Northern Ohio IMA
+ **Hosted Regional Leadership Summit** - Memphis IMA
+ **Increased sponsorship and increased membership** - Toledo IMA
The Northeast Regional Summit was held at the U.S. Federal Courthouse in Providence (RI) in April 2019, a highlight of the year held in concert with an Information Sharing Initiative the day before, at the Amphitheatre of the Rhode Island School of Design (RISD). Both events covered a wide variety of IMA leadership and information sharing topics. This gathering of InfraGard Leadership and the sharing of ideas over the course of two full days was the springboard for the Northeast Region to collectively focus on ideas relating to fundraising, meeting planning, leadership development, and member recruitment, among other topics.

These same and other ideas were reinforced with the Fall Leadership Academies held at the FBI Training Academy at Quantico in October and November. Communication and meetings between chapter leaders are imperative, as they provide time and opportunity to discuss successes and challenges.

**CHAPTER HIGHLIGHTS**

- **Increased membership and sponsorships** - Buffalo IMA
- **Regional Event and Range Day** - Boston, Rhode Island, New Hampshire, and Maine IMAs
- **50% increase in membership** - West Virginia IMA
- **Developed a 5-year Strategic Plan with a 33% increase in membership** - New Jersey IMA
- **Joint event with the RI Alliance for Business Resilience** - Rhode Island IMA
- **Annual Healthcare Summit, featuring live simulations of medical device hacks, 100 attendees** - New York Metro IMA
As was the case in other regions, there was much leadership change across the Southeast region in 2019, to ensure compliance with organizational bylaw requirements (i.e., 6-year term limits for board directors and officers) and to bring fresh ideas to chapter management and events. New leaders worked hard to energize their chapters and bring new opportunities for member engagement, information sharing, and education/knowledge development. The Southeast Leadership Summit was held in Washington DC in June, where leaders gathered to learn more about non-profit management and share ideas on how to increase the successes of their efforts in chapter development. Two of the Southeast chapters were active in producing educational webinars made available for distribution to all InfraGard National members.

CHAPTER HIGHLIGHTS

+ 20% increase in membership and new sponsors - Jacksonville IMA
+ 9 events - South Florida IMA
+ 6th Annual CyberCamp for high school kids - Charlotte IMA
+ Election Security educational event - Delaware IMA
+ Hosted Regional Leadership Summit - National Capital Region IMA
+ Helped society restore critical infrastructure after hurricanes and earthquakes - Puerto Rico IMA
FINANCIAL HIGHLIGHTS

TREASURER’S REPORT

DWIGHT KOOP, TREASURER, INFRAGARD NATIONAL

EXECUTIVE SUMMARY

Fiscal year 2018-2019 closed with our organization in better condition than the previous three years. I can report that bank balances, accounts receivable, accounts payable, and financial records accurately reflect InfraGard National’s financial position.

The InfraGard National fiscal year coincides with that of the U.S. Government, as a result of our Cooperative Agreement with the FBI. The 2019 fiscal year ran from October 1, 2018, to September 30, 2019. InfraGard National’s fiscal year ended shortly after the annual Congress held in Chicago in September. Before the books can be closed each year, we must collect registration fees, pay our vendors, process expenses reports, and submit our end of year invoices to the FBI for reimbursement.

YEAR- END FINANCIAL CONDITION

This table presents a summary of the quarterly revenue and expenses for the fiscal year. Notice that net revenue was negative for the first three quarters of the year; however, the revenue generated in the fourth quarter was enough to end the year with total revenue of $39,750. This year-over-year improvement of our financial condition is largely due to the Patriots Circle fundraising program, which began in the third quarter and generated contributions of $46,630.

The new Cooperative Agreement between the FBI and InfraGard National provides for an increase of $175,000, bringing annual funding to $425,000. This increase makes possible additional training opportunities such as leadership summits and provides budget for the new staff position of Development and Events Director. In addition to funding operations, the FBI also funds its staff to participate in events and the Congress as well as in the InfraGard portal and member application system.

Turning to the balance sheet which is also presented on an accrual basis, you can see $236,000 in accounts receivable and undeposited funds and $193,925 in liabilities. These amounts were not known on the last day of the fiscal year since invoices for the InfraGard National Congress had not been received and therefore had not been re-billed. To manage cash flow, a short-term no-interest loan was provided. Once the bookkeeping for Congress was finalized, the loan was repaid in December.
## REVENUE & EXPENSES

**October 1, 2018 - September 30, 2019**

<table>
<thead>
<tr>
<th></th>
<th>Q - 1</th>
<th>Q - 2</th>
<th>Q - 3</th>
<th>Q - 4</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Patriots Circle Contributions</td>
<td>46,630.67</td>
<td>46,630.67</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Individual Contributions</td>
<td>12,063.36</td>
<td>912.84</td>
<td>250.00</td>
<td>13,231.20</td>
<td></td>
</tr>
<tr>
<td>Corporate Contributions</td>
<td>18,612.52</td>
<td>5,000.00</td>
<td>10,701.68</td>
<td>24,630.00</td>
<td>58,948.20</td>
</tr>
<tr>
<td>Events Cost Re - Billed to FBI</td>
<td>14,206.48</td>
<td>36,057.13</td>
<td>195,247.25</td>
<td>254,510.46</td>
<td></td>
</tr>
<tr>
<td>Member - Guest Conf. Reg</td>
<td>17,255.00</td>
<td></td>
<td></td>
<td>17,255.00</td>
<td></td>
</tr>
<tr>
<td>Event Income</td>
<td>31,756.30</td>
<td>31,756.30</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>InfraGard Webinars</td>
<td>3,302.66</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Event Sponsorship</td>
<td>500.00</td>
<td>13,000.00</td>
<td>25,500.00</td>
<td>39,000.00</td>
<td></td>
</tr>
<tr>
<td>InfraGard Event Reg.</td>
<td>540.00</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Re - Bill of INMA G&amp;A Costs</td>
<td>27,114.37</td>
<td>27,083.32</td>
<td>32,499.99</td>
<td>80,000.00</td>
<td>166,697.68</td>
</tr>
<tr>
<td>Re - Bill of Misc Expenses</td>
<td>48,947.70</td>
<td></td>
<td></td>
<td></td>
<td>48,947.70</td>
</tr>
<tr>
<td>D&amp;O Insurance Costs Billed to IMA's</td>
<td>48,510.00</td>
<td></td>
<td></td>
<td></td>
<td>48,510.00</td>
</tr>
<tr>
<td>D&amp;O Insurance Paid by FBI</td>
<td>1,237.00</td>
<td></td>
<td></td>
<td></td>
<td>1,237.00</td>
</tr>
<tr>
<td>Products</td>
<td>31.53</td>
<td>515.34</td>
<td>185.65</td>
<td>9,221.07</td>
<td>9,953.59</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td><strong>58,370.78</strong></td>
<td><strong>100,030.64</strong></td>
<td><strong>92,444.45</strong></td>
<td><strong>484,478.30</strong></td>
<td><strong>735,324.17</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>Q - 1</th>
<th>Q - 2</th>
<th>Q - 3</th>
<th>Q - 4</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Distribution of Patriot Circle Contributions</td>
<td>7,720.00</td>
<td></td>
<td></td>
<td></td>
<td>7,720.00</td>
</tr>
<tr>
<td>Contract Professional Services</td>
<td>45,601.91</td>
<td>34,620.19</td>
<td>41,643.70</td>
<td>64,802.92</td>
<td>186,668.72</td>
</tr>
<tr>
<td>D&amp;O Insurance Expenses</td>
<td>16,510.00</td>
<td></td>
<td>4,131.25</td>
<td>29,105.75</td>
<td>49,747.00</td>
</tr>
<tr>
<td>General &amp; Administrative Expenses</td>
<td>9,651.57</td>
<td>3,962.65</td>
<td>15,533.79</td>
<td>41,850.51</td>
<td>70,998.52</td>
</tr>
<tr>
<td>Travel &amp; Meetings</td>
<td>23,931.08</td>
<td>52,445.24</td>
<td>39,840.04</td>
<td>264,224.44</td>
<td>380,440.80</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>79,184.56</strong></td>
<td><strong>107,538.08</strong></td>
<td><strong>101,148.78</strong></td>
<td><strong>407,703.62</strong></td>
<td><strong>695,575.04</strong></td>
</tr>
<tr>
<td><strong>NET REVENUE</strong></td>
<td>-20,831.78</td>
<td>-7,507.44</td>
<td>-8,704.33</td>
<td>76,774.68</td>
<td>39,749.13</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>End of Q - 1</th>
<th>End of Q - 2</th>
<th>End of Q - 3</th>
<th>End of Fiscal Yr.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Assets</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Accountants</td>
<td>16,147.06</td>
<td>23,441.76</td>
<td>10,630.86</td>
<td>50,196.39</td>
</tr>
<tr>
<td>Accounts Receivable &amp; Under. Funds</td>
<td>44,174.85</td>
<td>26,420.00</td>
<td>24,140.00</td>
<td>236,001.94</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>62,953.43</td>
<td>52,492.28</td>
<td>37,402.38</td>
<td>288,829.85</td>
</tr>
<tr>
<td>Total Fixed Assets</td>
<td>666.59</td>
<td>666.59</td>
<td>666.59</td>
<td>533.59</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>63,620.02</strong></td>
<td><strong>53,159.87</strong></td>
<td><strong>38,068.97</strong></td>
<td><strong>289,363.44</strong></td>
</tr>
</tbody>
</table>

|                     |              |              |              |                   |
| **LIABILITIES**     |              |              |              |                   |
| Accounts Payable    | 19,766.00    | 8,243.40     | 0.00         | 131,618.50        |
| Credit Cards        | 9,043.65     | 5,243.79     | 7,091.62     | 12,306.66         |
| Short Term Loan     |              |              |              | 50,000.00         |
| **TOTAL LIABILITIES** | **28,809.65** | **13,478.19** | **7,091.62** | **193,923.16**    |
| **NET FINANCIAL POSITION** | **34,810.37** | **39,681.68** | **30,977.35** | **95,438.28**     |

InfraGard National is in a much better cash position than last year. Last year, our current liabilities were twice our cash, while today cash exceeds current liabilities by nearly $40,000.
THANK YOU TO OUR 2019 SUPPORTERS
2019 INFRAGARD BOARD OF DIRECTORS

Gary Gardner - Chairman of the Board
Chair, Executive Committee, InfraGard National Conference Committee | Organizational Partnerships Committee | Proud Member of InfraGard Charlotte, NC

Maureen O’Connell - President
Vice Chair, Executive and Organizational Partnerships Committee | Proud Member of InfraGard Los Angeles, CA

Paul Sand - Vice President
Governance Committee Chair | Proud Member of InfraGard Chicago, IL

Dwight Koop - Treasurer
Chair, Budget and Finance Committees | Proud Member of InfraGard Chicago, IL

Andrew Reese - Secretary
Chair, ERM Committee | Vice Chair, InfraGard National History Committee | Proud Member of InfraGard Kansas City, MO

Hyattye Simmons - General Counsel
Proud Member of InfraGard North Texas

Matthew Miller - Vice President Special Programs
Chair, Fusion Centers Committee | Vice Chair, InfraGard National Journal Committee | Proud Member of InfraGard San Diego, CA

Winnie Callahan - Board Member
Chair, Education and Training Committee | Proud Member of InfraGard Los Angeles, CA

Caitlin Durkovich - Board Member
DHS Liaison | Chair, Strategic Planning Committee | Vice Chair, ERM Committee | Proud Member of InfraGard National Capital Region

Alain Espinosa - Board Member
Technology Committee Chair | Awards Committee Board Liaison | Proud Member of InfraGard North Texas

Chuck Georgo - Board Member
Program Manager, National Sector Security & Resilience Program Vice Chair, Strategic Planning Committee | Vice Chair, Fusion Centers Committee | Proud Member of InfraGard Maryland

Christine Karlson - Board Member
Chair, Nominations and Elections Committee | Vice Chair, Membership Committee | Vice Chair, CyberCamp Committee | Proud Member of InfraGard Huntsville, AL

Gene Kingsley - Board Member
Chair, InfraGard National Journal Committee | Vice Chair, InfraGard National Conference Committee | Proud Member of InfraGard Boston, MA

Earl Motzer - Board Member
ODNI Liaison | Chair, InfraGard National History Committee | Vice Chair, Audit Committee | Proud Member of InfraGard Kentucky

Michael Poynter - Board Member
Program Chair, Cross Sector Council Program | Proud Member of InfraGard Kentucky

Ivan Wolkind - Board Member
Chair, Audit and Resource Committees | Proud Member of InfraGard Los Angeles, CA

EX-OFFICIO

Michael Sullivan
Assistant Director, Office of Private Sector, FBI

Eric Sporre
Special Agent in Charge, Tampa Field Office, FBI

STAFF

Kimberly Pratt
Executive Director

Caroline Schirato
Business Development and Events Director